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Federal Order No. 31 U. S. Department of Agriculture Agricultural Marketing Service Telephone: ATlantic 8-2571

Issued for Information of Producers Who Are Not Members of Cooperative Associations

Vol. VII, No. 2

February 1963

JANUARY UNIFORM PRICE \$3.87

Dairy farmers will receive a uniform price of \$3.87 for January 1963 deliveries of Grade A milk to handlers under the South Bend-LaPorte-Elkhart, Indiana, milk order. The uniform price is based upon a butterfat test of 3.5 percent, and will be adjusted by a differential of 7 cents for each one tenth percent that tests vary above or below the 3.5 percent standard. The minimum price is subject to a 4 cent per hundredweight marketing service deduction, together with the authorized hauling charge.

PRODUCER RECEIPTS

Average daily herd production reached an even 800 pounds this month, but, because of a decrease in number of producers on the market, the total daily production was about one-half percent less than a year ago. There are 40 less producers on this market, yet these producers are producing 42 pounds per day more than they were a year ago. The month of January 1963 has been a very rough month in regard to weather for this area, and it is surprising that production did not drop below normal.

CLASS I SALES

Sales of Class I products dropped 1 percent from January of 1962, but showed an increase of 4 1/3 percent over December 1962. In reporting our sales in 1963, and the last few months of 1962, we have listed 2 percent milk, a product that is increasing in sales, as a separate item. Before this, these sales were included with the fortified skim milk sales and in some instances, skim milk sales.

BASE NEWS

All producers will receive their daily base for use in the months of April, May, June, and July 1963, shortly after March 1, 1963. Copies of these bases will be supplied to the handlers that you ship to.

CLASS I PRICE

The Class I price for the February 1963 delivery period will be \$4.10 per hundredweight for 3.5 percent milk. This price was computed by adding \$1.10 per hundredweight to the basic formula price (\$3.10), minus the 10 cent supply-demand adjustment. The supply-demand adjustment for the March 1963 delivery period will be a minus 10 cents.

ORDER NO. 31 PRICES

Class Prices and Uniform Prices Per cwt. for 3.5% Milk Average Prices For the Years 1954-1960 And by Months From 1961 To Date

Year	CLASS I			CLASS II			CLASS III	UNIFORM PRICES B. F.		
and Month	Differ- ential	Supply Demand	Milk Price		iffer- ntial	Milk Price	Milk <u>Price</u>	Milk <u>Price</u>	D	iffer- ntial
1954 1955 1956 1957 1958 1959	\$ 1.10 1.10 1.22 1.10 1.08 1.10 1.10	\$ ~ .243 ~ .134 ~ .049 ~ .177 ~ .118 + .075 ~ .008	\$3.930 4.000 4.277 4.060 3.980 4.188 4.220	\$. 59 . 60 . 60	\$ 3.688 3.611 3.608 3.720	\$2.874 3.018 3.118 3.126 3.009 3.018 3.150	\$3.636 3.785 4.005 3.833 3.777 3.966 3.988	\$.072 .069 .071 .071 .070 .072
1961 Jan. Feb. Mar. Apr.	\$ 1.10 1.10 .90 .90	\$06 02 02 02	\$4.48 4.50 4.12 4.11	\$.70 .70 .45	\$4.14 4.12 3.69 3.68	\$3.42 3.24 3.23 3.23	\$4.26 4.26 3.94 3.91*	\$.073 .073 .073 .073
May June July Aug.	.90 .90 1.10 1.30	.00 + .02 + .02 04	4.13 4.11 4.24 4.41		. 45	3.68 3.30 3.31 3.33	3.19 3.12 3.15 3.17	3.84* 3.76* 3.95* 4.13		.073 .073 .073 .073
Sept. Oct. Nov. Dec.	1.30 1.30 1.30 1.10	06 04 + .02 02	4.41 4.44 4.51 4.29		~ ~	3.33 3.33 3.32 3.34	3.18 3.19 3.21 3.19	4.16 4.12 4.22 4.00	<u>^</u>	.073 .073 .073
Av.	\$ 1.10	\$018	\$4.31	\$. 55	\$3.55	\$3.21	\$4.05	\$.073
1962 Jan. Feb. Mar. Apr.	\$ 1.10 1.10 .90 .90	\$12 10 10 08	\$4.17 4.18 4.09 4.03	\$	380 860 866 868 870 860	\$3.34 3.33 3.32 3.14	\$3.18 3.14 3.06 2.93	\$3.92 3.92 3.85 3.69*	\$.073 .073 .073 .070
May June July Aug.	.90 .90 1.10 1.30	04 04 06 04	3.91 3.87 4.05 4.29			3.09 3.08 3.08 3.07	2.90 2.89 2.90 2.90	3.55* 3.54* 3.71* 3.96		.070 .070 .070 .070
Sept. Oct. Nov. Dec.	1.30 1.30 1.30 1.10	04 04 + .02 + .04	4.30 4.32 4.39 4.24	- 6	MU MO	3.10 3.09 3.11 3.12	2.91 2.96 3.01 3.02	4.00 4.04 4.10 3.89	6	.070 .070 .070 .070
Av. 1963 Jan. Feb.	\$ 1.10 \$ 1.10 1.10	\$05 \$04 10	\$4.15 \$4.17 4.10	\$	est est	\$3.16 \$ 3.13	\$2.98 \$3.03	\$ 3.85	\$.071

^{*} The price shown here is the weighted average of the base price and the excess price.

Vol. VII, No. 2 UTILIZATION AND CLASSIFICATION OF MILK

February 1963

		ary 1963	January 1962 Audited Data		
	Reported Data Product Butterf		Product	Butterfat	
CLASS I	Pounds	Pounds	Pounds	Pounds	

Milk	10,261,166	375,697	10,505,037	384,774	
2% Skim Milk	813,343	17,498	1/0 7/0	160	
Skim Milk	121,735	86	140,748	160	
Fortified Skim Milk	54,110	223	723,383	15,803	
Buttermilk	73,952	715	80,779	717	
Flavored Milk & Drink	521,520	17,019	504,352	16,400	
Cereal Mixture	157,759	19,377	167,376	20,989	
Coffee Cream	7,835	1,463	11,990	2,351	
Whipping Cream	20,166	7,806	21,026	8,129	
Sour Cream	10,359	2,052	10,921	2,219	
Eggnog	928	65	990	84	
Total Class I Utilization	12,042,873	442,001	12,166,602	451,626	
Add: Class I Shrinkage	33,190	4,505	45,332	5,271	
Subtract: Other Source Receipts					
Subtract: Overage			10 011 00/	 /56 007	
Net Class I	12,076,063	446,506	12,211,934	456,897	
CLASS II					
Used to Produce Cottage Cheese	327,558	7,868	352,247	7,701	
Subtract: Other Source Receipts	2,111				
Subtract: Overage					
Net Class II	325,447	7,868	352,247	7,701	
CLASS III			ŧ		
Class III Products	4,156,295	205,350	4,112,552	208,118	
Inventory Variation	(85,044)	(1,851)	(165,334)	(11,340)	
Total Class III Utilization	4,071,251	203,499	3,947,218	196,778	
Add: Class III Shrinkage	215,533	10,618	252,632	8,310	
Subtract: Other Source Receipts	44,006	3,429	48,202	5,348	
Subtract: Overage	5,113	J, 42)	6,458	641	
Net Class III	4,237,665	210,688	4,145,190	199,099	
TOTAL PRODUCER RECEIPTS	16,639,175	665,062	16,709,371	663,697	
THE THE TOTAL MEDICAL TOTAL TO	10,000,170	005,002			

MISCELLANEOUS INFORMATION

	January	December	January
	1963	1962	1962
Average Daily Production	536,748#	527,296#	539,012#
Jan. 1963 Production Compared With -		+ 1.79%	- 0.42%
Class I Daily Average	388,480 <i>‡</i>	372,327#	392,471#
Jan. 1963 Sales Compared With -		+ 4.34%	- 1.02%
Number of Producers	671	671	711
Daily Herd Production	800 <i>#</i>	786#	7 58 <i>‡</i> ⊦
Av. Test of Producer Milk Received	3.9970%	3.9876%	3.9720%
Total Value Paid Producers	\$701,819.70	\$691,658.88	\$712,598.47
Av. Monthly Milk Check Per Farm	\$ 1,045.93	§ 1,030.79	\$ 1,002.25
Av. Daily Milk Check Per Farm	\$ 33.74	\$ 33.25	\$ 32.33

RECEIPTS AND CLASSIFICATION OF PRODUCER MILK

	CLASS I		CLASS II		CLASS III		Total Producer
Year *	Pounds	Percent	Pounds	Percent	Pounds	Percent	Receipts
1954	7,272,928	70.4			3,058,935	29.6	10,331,863
1955	8,692,563	76.3			2,695,649	23.7	11,388,212
1956	10,125,716	75.4			3,302,901	24.6	13,428,617
1957	11,720,328	70.8	1,107,967	6.7	3,725,823	22.5	16,554,118
1958	13,517,112	73.0	1,310,449	7.1	3,685,335	19.9	18,512,896
1959	16,589,993	76.9	1,211,475	5.6	3,769,307	17.5	21,570,775
1960	17,498,173	74.3	1,458,651	6.3	4,634,073	19.4	23,590,897
<u> 1961</u>							
Jan.	19,690,835	75.4	1,428,275	5.5	4,975,674	19.1	26,094,784
Feb.	17,464,772	75.9	1,421,718	6.2	4,129,407	17.9	23,015,897
Mar.	12,420,107	75.6	382,047	2.3	3,627,652	22.1	16,429,806
Apr.	11,484,078	73.4	318,468	2.0	3,848,568	24.6	15,651,114
May	11,792,418	67.0	321,915	1.8	5,481,802	31.2	17,596,135
June	9,830,977	63.8	313,085	2.0	5,264,837	34.2	15,408,899
July	10,613,606	70.4	675,908	4.5	3,790,475	25.1	15,079,989
Aug.	11,084,817	75.8	693,508	4.7	2,844,025	19.5	14,622,350
Sept.	10,923,499	77.5	326,563	2.3	2,837,715	20.2	14,087,777
Oct.	12,181,290	73.3	338,433	2.0	4,105,238	24.7	16,624,961
Nov.	11,955,642	76.4	289,822	1.9	3,393,575	21.7	15,639,039
Dec.	11,801,030	72.3	279,474	1.7	4,250,327	26.0	16,330,831
Av.	12,603,589	73.1	565,768	3.1	4,045,775	23.8	17,215,132
1962							
Jan.	12,231,118	73.2	330,249	2.0	4,148,001	24.8	16,709,368
Feb.	11,188,371	73.3	389,585	2.6	3,678,047	24.1	15,256,003
Mar.	12,417,545	73.9	483,171	2.9	3,899,565	23.2	16,800,281
Apr.	11,110,184	68.6	364,144	2.2	4,732,699	29.2	16,207,027
May	11,414,525	63.7	340,658	1.9	6,176,413	34.4	17,931,596
June	10,651,666	66.4	300,014	1.9	5,079,736	31.7	16,031,416
July	10,378,121	69.9	322,423	2.2	4,147,090	27.9	14,847,634
Aug.	11,018,946	75.7	418,211	2.9	3,110,285	21.4	14,547,442
Sept.	11,381,995	77.3	326,964	2.2	3,008,081	20.5	14,717,040
Oct.	12,434,200	79.2	341,404	2.2	2,931,224	18.6	15,706,828
Nov.	11,945,879	77.7	359,223	2.3	3,075,136	20.0	15,380,238
Dec.	11,637,393	71.2	237,660	1.5	4,471,118	27.3	16,346,171
Av.	11,484,162	72.5	351,142	2.2	4,038,116	25.3	15,873,420
<u>1963</u>							16 660 17-
Jan.	12,076,063	72.6	325,447	1.9	4,237,665	25.5	16,639,175